

Over
90%

of all hospital bills
contain errors that
cost you money.

M-AUDITS

A HEALTHCARE SERVICES AUDITING COMPANY

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Over 90% of all hospital bills contain some type of error. These errors can cost tens of thousands of dollars annually.

- ARE YOU SURE YOUR HOSPITAL BILLS ARE CORRECT?
- ARE YOU SURE THAT YOU HAVE SECURED ALL OF THE REFUNDS DUE AS A RESULT OF THESE OVERCHARGES?
- HAVE YOU SECURED REDUCTIONS IN CLAIMS EXPENSES FOR HOSPITAL OR DOCTOR BILLS THAT WERE NOT PROPERLY BILLED?
- WHEN WAS THE LAST TIME YOU AUDITED THE APPROPRIATENESS OF BILLED CHARGES ON CLAIMS?

M-Audits is a Healthcare Services Auditing Company that works with employers, TPAs and re-insurers on cost containment measures. We work with you to help you take control of costs. We do this through the M-Audits Medical Bill Review System to make sure that claims are properly billed. Our system combines the experience of highly skilled nurse reviewers and state-of-the-art medical billing software to achieve lower claim costs and improved claims payment accuracy on both hospital and physician bills. As a result of our thorough review, M-Audits has an extremely low appeal rate for audited claims. The M-Audits findings are taken in addition to any PPO discounts, not in place of the PPO discounts.

Simply reviewing hospital claims alone does not always address billing errors and overcharges at a level necessary to uncover all discrepancies. The inaccuracy of hospital bills is seldom challenged, which results in higher claims payments and increased insurance costs. For this reason, the M-Audits system reviews medical records, audits each line of the supporting hospital claim itemization, identifies, and adjusts for inaccurately billed items, and provides clients with savings when appropriate.

...so our clients pay nothing
unless we save them money.



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M-Audits Success Stories

Out-of-Network Claim – A plan administrator asked M-Audits to perform a financial and clinical review of an out-of-network claim totaling \$810,447.17. M-Audits negotiated a 35% reduction in the claim saving the plan \$283,628.99. In addition, M-Audits negotiated so that the plan participant was not balance billed.

In-Network Claim, Financial Review – M-Audits performed a financial review of a claim totaling \$834,530.04. The facility accepted the audit results saving the plan \$210,883.25 from inappropriate billings. The facility agreed not to balance bill the patient or their estate. The M-Audits savings is taken before the PPO discount is applied, thus saving the plan additional dollars over and above the PPO discounts.

In-Network Claim, Clinical Review – A patient presented to the ER with fever and cough and was diagnosed as having Septic Shock. The treating physician ordered a recently approved FDA medication, but the patient never received the dose. The total billed charges were \$49,321.38 and M-Audits negotiated a \$10,775 savings for the plan.



888.404.9500

The Process

A simple review of hospital claims is not a sufficient means of identifying billing errors and overcharges. In order to reduce payments for billing errors and overcharges, a more thorough review must be undertaken. Let M-Audits provide this service for you.

Sources of Billing Errors

- Charges for Supplies and Services Not Rendered
- Charges for Supplies and Services Not Ordered by a Physician
- Duplicate Procedure Billing
- Errors in Human/Data Entry
- Multiple Pricing Errors
- Inappropriate Coding Combinations
- Un-bundling of charges

Benefits of M-Audits Medical Bill Review System

- Reduction in Claim Expenses
- Re-bundling of Charges
- Coding Review
- Error Removal and Explanation of Revised Charges
- 'Usual and Customary' Review by Revenue Code
- Line Item Bill Review

Services Provided

M-Audits helps 'at risk' entities, such as self-funded employers, insurance companies, TPAs and re-insurers, reduce costs by providing:

1. **Prospective Audits** – Auditing of all large hospital and questionable physician bills prior to payment.
2. **Hospital Bill Audits** – Review hospital bills for inappropriate charges.
3. **Physician Bill Audits** – Review physician bills for inappropriate charges.
4. **Hospital Negotiations** – M-Audits works with providers to help them understand the corrected billings.
5. **Workers' Compensation Claim Audits** – Review Workers' Compensation claims for overpayment.

Remember, M-Audits findings are taken in addition to PPO discounts, not instead of the discounts.

Financial Review

Children's		ACCOUNT NUMBER	PATIENT NAME	SEX	BIRTH DATE		
HOSPITAL & REGIONAL MEDICAL CENTERS		123456	FRANK	M	10/12/1975		
STATEMENT OF CHARGES		DATES OF SERVICE		SERVICE TYPE			
RESPONSIBLE PARTY:		01/15/03		INPATIENT			
		PRIMARY INSURANCE		POLICY NUMBER			
		SECONDARY INSURANCE		POLICY NUMBER			
				BILL DATE			
				FEDERAL TAX NO.			
		INSURANCE BENEFITS ASSIGNED TO CHILDREN'S					
		If you would like to apply for financial aid or wish to make payment arrangements, please call (555)555-5764 Outside the Metro Area call 800-555-2597 and dial extension 5764. If you have questions regarding your bill, please call 202-555-5770 between 8:00 AM and 4:00 PM.					
SERVICE CODE	DATE	DESCRIPTION OF SERVICE	CPT CODE	QUANTITY	AWP/UCR	AMOUNT	INELIGIBLE
4621103	01/15/03	IV START - W/ BLD DRAW		00001		\$ 71.70	\$ 71.70
7312308	01/15/03	IV START		00001		\$ 66.70	\$ 66.70
4674246	01/15/03	TUBING, IV BASIC PUMP SET		00001		\$ 129.00	-
4674246	01/15/03	TUBING, IV BASIC PUMP SET		00001		\$ 129.00	-
4579378	01/15/03	TUBING, IV BASIC SET W/ BURR		00001	12.85	\$ 161.30	\$ 148.45
7319421	01/15/03	02 SAT PROBE		00001	PRT ER UN	\$ 39.40	\$ 39.40
4796535	01/15/03	BACTERIAL CULTURE URINE	87088	00001	48.34	\$ 41.50	-
4806899	01/15/03	EBV NUCLEAR ANTIBODY CEBN	86664	00001	68.99	\$ 47.80	-
4796545	01/15/03	FUNGAL BOTTLE BLOOD CULTURE	87206	00001	38.94	\$ 85.60	\$ 46.66
4797684	01/15/03	VARICELLA ZOSTER IMMUNE STAT	86787	00001	81.58	\$ 20.40	-
4806867	01/15/03	EBV SEROLOGY BY EIA	86663	00001		-	-
4806886	01/15/03	HERPES WESTERN BLOT W/ INTERP	84181	00001	80.74	\$ 136.70	\$ 55.96
5410049	01/15/03	CHEST 2 VIEWS	71020	00001	119.36	\$ 114.20	-
7313505	01/15/03	ER VISIT LEVEL 5		00001		\$ 528.00	-
4791150	01/15/03	ALBUMIN		00001	UNB 80069	\$ 26.00	\$ 23.08
4791170	01/15/03	URIC ACID	80069	00001	UNB REN	\$ 30.00	\$ 26.08
4791190	01/15/03	PHOSPHOROUS, SERUM		00001	UNB 80069	\$ 42.00	\$ 29.08
4791200	01/15/03	MAGNESIUM, SEREM		00001	UNB 80069	\$ 42.00	\$ 26.08
4791220	01/15/03	AST (SGOT)	84450	00001	18.45	\$ 26.00	\$ 7.55
4791230	01/15/03	ALT (SGPT)	84460	00001	18.45	\$ 26.00	\$ 7.55
4791260	01/15/03	LD (LACTATE DEHYDROGENASE)	83615	00001	25.16	\$ 33.60	\$ 8.44
4791581	01/15/03	BASIC METABOLIC PANEL	80048	00001	32.57	\$ 69.80	\$ 37.23
4806852	01/15/03	CMV ANTIBODY SCREEN	86644	00001	85.28	\$ 50.30	-
4806895	01/15/03	EPSTEIN BARR VIRUS IGM AB		Duplicate	00001	\$ 47.80	\$ 47.80
4806913	01/15/03	EBV IGG AB		Duplicate	00001	\$ 47.80	\$ 47.80
4792000	01/15/03	CBC WITH DIFFERENTIAL	85025	00001	34	\$ 58.80	\$ 24.80
4793001	01/15/03	PROTHROMBIN TIME	85210	00001	27.75	\$ 28.30	\$ 0.55
4793010	01/15/03	ACT PARTIAL THROMBOPLASTIN TI	85210	00001	59.46	\$ 34.60	-
4796501	01/15/03	BLOOD CULTURE AEROBIC	87077	00001	62.43	\$ 80.90	\$ 18.47
4796504	01/15/03	BLOOD CULTURE ANAEROBIC	87076	00001	62.43	\$ 80.90	\$ 18.47
4793501	01/15/03	URINALYSIS WITH MICROSCOPIC	81001	00001	22.68	\$ 32.80	\$ 10.12
3645001	01/15/03	ROOM B326		00001	883	\$ 1,400.00	\$ 517.00
5720050	01/16/03	ALLOPURINOL 100MG/ TAB UI		00003	EXCEEDS	\$ 27.60	\$ 27.60
5720050	01/16/03	ALLOPURINOL 100MG/ TAB UI		00001	0.07	\$ 9.20	\$ 9.13
5720259	01/16/03	CA GLUCONATE 100MG/ML (10ML)		00001	0.89	\$ 24.20	\$ 23.31
5720316	01/16/03	CEFTAXONE 100MG/ML (10GM MD)		00004	50.24	\$ 296.60	\$ 246.36

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Children's
HOSPITAL & REGIONAL MEDICAL CENTER

Line-by-line comparisons of the supporting hospital claim itemizations are the only valid ways to adjust for incorrect billing practices and to supply corrected standard fees for 'usual and customary' areas of treatment, supplies, etc. M-Audits performs the audit of the hospital or physician bills to determine if there are incorrect charges. This process enables us to determine what the properly billed charges should be, and M-Audits works with the provider to negotiate the hospital bill.

Corresponding itemization with audit findings for an actual claims review by M-Audits

Clinical Review

M-Audits uses trained medical staff and physicians to provide a more thorough review of claims reaching a certain dollar threshold or other criteria as defined by you. This includes a review of the medical records and treatment protocols to make certain that you are only paying for services that were actually rendered and for services that are billed appropriately.

M-Audits relies on coding guidelines published by the American Medical Association and CMS (Center for Medicare and Medicaid) using industry standards for 'usual and customary' charges.

Hospital Bill Audit Detail

Patient
Provider
DOS

Category	1/15-1/18	1/19-1/22	1/23-1/26	1/27-1/30	1/31-2/2	Total
R & B>UCR	\$5,924.50	\$7,210.50	\$7,210.00	\$7,210.00	\$5,407.50	\$32,962.50
ER UNB	\$177.80	\$0.00	\$0.00	\$0.00	\$0.00	\$177.80
MEDS>AWP	\$3,607.60	\$7,183.83	\$8,154.18	\$5,777.44	\$7,893.42	\$32,616.47
EXCEED DOS/DLY	\$2,454.87	\$5,911.90	\$4,166.12	\$4,166.03	\$5,276.49	\$21,965.41
SUPP> UCR	\$2,379.19	\$5,693.81	\$2,789.21	\$3,130.60	\$3,237.34	\$17,230.15
EXCEED DOS/DLY	\$400.60	\$1,435.60	\$767.95	\$1,691.49	\$4,020.16	\$8,315.80
UNBUND	\$1,314.20	\$2,340.40	\$614.02	\$333.50	\$0.00	\$4,602.12
LABS>UCR	\$3,840.38	\$9,797.73	\$7,722.33	\$1,200.86	\$6,105.10	\$28,666.40
UNBUND	\$4,299.41	\$3,741.22	\$2,100.67	\$1,827.57	\$1,385.26	\$13,354.13
EXCEED DOS/DLY	\$1,444.10	\$6,125.30	\$2,948.60	\$954.50	\$5,829.10	\$17,301.60
DIAG>UR	\$113.70	\$314.27	\$95.94	\$70.70	\$0.00	\$594.61
UNBUND	\$1,050.20	\$527.20	\$271.00	\$353.80	\$271.00	\$2,473.20
RESP>UCR	\$442.66	\$2,889.76	\$2,889.76	\$2,889.76	\$1,887.14	\$10,999.08
UNBUND	\$960.00	\$1,500.00	\$1,800.00	\$1,907.80	\$1,007.80	\$7,175.60
DAILY TOTALS	\$28,409.21	\$54,671.52	\$41,529.78	\$31,504.05	\$42,320.31	\$198,434.87

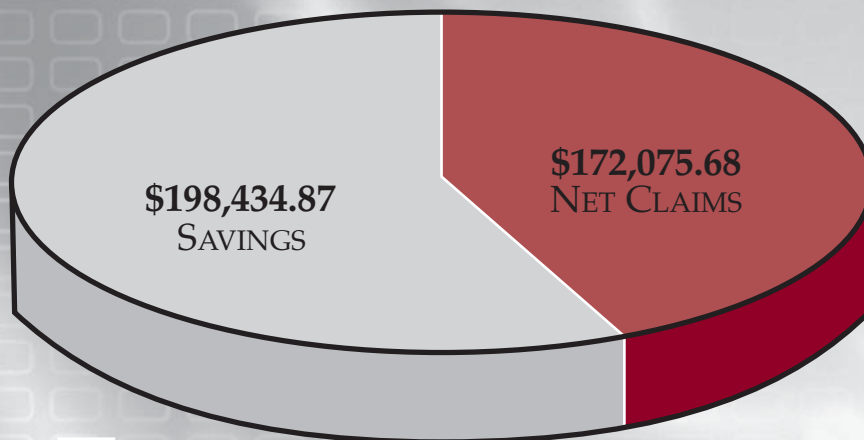
Daily summary of savings for an actual claims review by M-Audits

Savings distribution

*Illustration presented is based on an
actual claims review by M-Audits*

Total Claims: \$370,510.05

Savings: \$198,434.87



FOR MORE INFORMATION AND A
DEMONSTRATION OF OUR LEADING-EDGE
AUDITING SYSTEM, CONTACT US:

TOLL-FREE: 888.404.9500

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